








Your risk adjustment program is critical to your plan's success. When is the last time you gave your risk adjustment partner a performance review?

Evaluation Categories	Consider the following. Does your vendor:	Grade
<b>Company / Organization</b> 	<ul style="list-style-type: none"> <li>• Provide thoughtful expertise that helps me optimize risk adjustment?</li> <li>• Align performance incentives with my own?</li> <li>• Show an eagerness to understand my organization's needs before implementing solutions?</li> </ul>	
<b>Workflow / Capabilities</b> 	<ul style="list-style-type: none"> <li>• Streamline the workflow of my coding department to increase their productivity?</li> <li>• Consistently help me find additional, accurate risk factors?</li> <li>• Have a proven track record of helping me improve risk capture?</li> <li>• The ability to help my organization continue to improve our risk adjustment performance (vs. one-time sweep)?</li> </ul>	
<b>Technology</b> 	<ul style="list-style-type: none"> <li>• The ability to scale with my risk adjustment needs?</li> <li>• Completeness and accuracy of information processed to provide and show coding activities?</li> <li>• Have the ability to keep product compliant and up-to-date with enhancements and upgrades?</li> </ul>	
<b>Analytics</b> 	<ul style="list-style-type: none"> <li>• Help me identify my biggest risk adjustment opportunities?</li> <li>• Provide intuitive dashboards and reports that I can access 24/7 to better manage performance?</li> <li>• Demonstrated analytical rigor to their approaches and recommendations that yield results?</li> </ul>	
<b>Audit</b> 	<ul style="list-style-type: none"> <li>• Have a focus on improving compliance by helping me identify areas of potential risk?</li> <li>• Prepare my team for an audit with simulations?</li> <li>• Retain all evidence that substantiate submitted codes?</li> </ul>	
<b>Point of Care</b> 	<ul style="list-style-type: none"> <li>• Provide two-way review functionality?</li> <li>• Provide actionable information to physicians for outreach programs?</li> <li>• Report on physician performance for identifying educational opportunities?</li> </ul>	
<b>Value / ROI</b> 	<ul style="list-style-type: none"> <li>• Offer a pricing method that helps me understand how my dollars are getting spent?</li> <li>• Offer a transparent return on investment?</li> <li>• Tie their fees to my performance?</li> </ul>	

If your vendor isn't performing well on these requirements, **it's time to talk to [Health Fidelity](#).**



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Health Fidelity simplifies risk adjustment, offering risk-bearing organizations clear visibility into and control over the process. Through our NLP-powered solutions and expert advisory services, we uncover insights that enable better care plans and more complete revenue capture. The Lumanent™ suite gives our partners the confidence to pursue and ability to succeed in risk-sharing arrangements across MA, ACA, Medicaid, and ACO programs. To learn more, please visit [healthfidelity.com](http://healthfidelity.com).